





# **Central Baltic Programme**













# **LEARN ABOUT THE UNITED NATIONS**

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# **UN Secretariat**

## **WHO WE ARE**

The United Nations Secretariat carries out the day-to-day work of the UN as mandated by the General Assembly and the Organization's other main organs. The UN Secretariat is organized along departmental lines, with each department or office having a distinct area of action and responsibility. Much of the UN Secretariat is located in New York City, USA. The UN Secretariat also has three major Offices outside of its Headquarters, five Regional Economic Commissions, 12 Peacekeeping and 24 Political Missions, with 87,000+ peacekeepers and 400+ operational sites.

## **OUR GOAL**

The mandate of the Procurement Division is to provide responsive, effective, and quality expert procurement services and business advice to United Nations Headquarters, field missions, and other UN organizations, while achieving best value for money, ensuring a competitive, fair and transparent process in accordance with established regulations, rules and procedures.

## WHAT WE DO

The work of the United Nations Secretariat covers five main areas: Maintain International Peace and Security, Protect Human Rights, Deliver Humanitarian Aid, Support Sustainable Development and Climate Action, and Uphold International Law

Procurement Division is part of the Department of Operational Support (DOS). DOS provides operational support to all UN Secretariat entities, including advisory, operational and transactional support services and, where needed, exercises delegated authority on behalf of clients. DOS supports the entire UN Secretariat, consisting of almost 100 entities located around the globe.

## WHAT WE BUY

We primarily buy in the following categories: ICT, Fuels, Air Transport, Building & Construction, Food & Catering, Transportation & Storage. Travel, Real Estate, Vehicles, Security, Professional Services, Industrial Cleaning

# TENDERS (29.11.2023) in English

Open/shortlisted: 54



# International Children's Emergency Fund (UNICEF)

## **WHO WE ARE**

UNICEF works in the world's toughest places to reach the most disadvantaged children and adolescents - and to protect the rights of every child, everywhere. Across more than 190 countries and territories, we do whatever it takes to help children survive, thrive and fulfill their potential, from early childhood through adolescence.

#### **OUR GOAL**

UNICEF advocates for the protection of children's rights, to help meet their basic needs and to expand their opportunities to reach their full potential.

# WHAT WE DO

UNICEF works in the world's toughest places to reach the most disadvantaged children and adolescents - and to protect the rights of every child, everywhere. Across more than 190 countries and territories, we do whatever it takes to help children survive, thrive and fulfill their potential, from early childhood through adolescence. The world's largest provider of vaccines, we support child health and nutrition, safe water and sanitation, quality education and skill building, HIV prevention and treatment for mothers and babies, and the protection of children and adolescents from violence and exploitation.

#### WHAT WE BUY

UNICEF is dedicated to protecting children's and women's rights through helping them meet their basic needs and expanding their opportunities. Making essential supplies available, accessible and affordable is core to this commitment. UNICEF's Supply Catalogue contains specifications for over 2,000 commodities that respond to the needs of children and their families. In addition to supplying regular UNICEF programmes, we undertake procurement on behalf of governments, other UN agencies, non-governmental organizations (NGOs), philanthropic organizations and universities. Individuals and profit-making entities are not eligible for accessing UNICEF Procurement Services.

# TENDERS (29.11.2023) in English

Open/Shortlisted: 105



# Development Programme (UNDP)

# **WHO WE ARE**

UNDP works in about 170 countries and territories, helping to eradicate poverty, reduce inequalities and exclusion, and build resilience so countries can sustain progress. As the UN's development agency, UNDP plays a critical role in helping countries achieve the Sustainable Development Goals.

## **OUR GOAL**

UNDP's mandate is to end poverty, build democratic governance, rule of law, and inclusive institutions. We advocate for change, and connect countries to knowledge, experience and resources to help people build a better life.

# WHAT WE DO

The 2030 Agenda is a plan of action for people, planet and prosperity. It also seeks to strengthen universal peace in larger freedom. It recognizes that eradicating poverty in all its forms and dimensions, including extreme poverty, is the greatest global challenge and an indispensable requirement for sustainable development.

## WHAT WE BUY

UNDP strives to build long-term business relationships with reputable vendors across the globe that have goods and services that will help us address some of the world's most urgent needs and pressing problems. UNDP buys goods and services for each of its Country Offices as well as UNDP Headquarters in New York. Responsibility for procurement is decentralized, meaning that the entire procurement cycle from sourcing to contract management - is done locally. A Country Office's Resident Representative, or his or her designee, oversees the process.

# TENDERS (29.11.2023) in English

Open/Shortlisted: 401



# International Atomic Energy Agency (IAEA)

## **WHO WE ARE**

The IAEA is the world's central intergovernmental forum for scientific and technical cooperation in the nuclear field. It works for the safe, secure and peaceful uses of nuclear science and technology, contributing to international peace and security and the SDGs.

## **OUR GOAL**

Is to achieve a food-secure world by raising levels of nutrition, improving agricultural productivity, bettering the lives of rural populations, and contributing to the growth of the world economy.

#### WHAT WE DO

The IAEA works closely with Member States in around 14 of the SDG-areas. Nuclear techniques are being used to address many of the development challenges, including those concerning poverty and hunger, human health, energy, and climate change.

#### WHAT WE BUY

The IAEA procures goods and services with a total value of more than €100 million every year. A substantial number of these orders are for delivery to Member States in Africa, Asia, Europe and Latin America, with the remainder going to the IAEA's headquarters and its field laboratories and offices.

The Agency's Office of Procurement Services typically purchases: specialized construction services and security upgrades for nuclear related facilities; services for the disposal of spent nuclear fuel and other radioactive material; accelerators and cyclotrons for medical purposes; a wide range of equipment and services related to radiation analytical instruments; detection; laboratory supplies; isotopes; nuclear imaging and radiotherapy equipment; hydrology equipment; and goods and services related to nuclear safety and security.

# TENDERS (29.11.2023) in English

Open/shortlisted: 18



# International Labour Organization (ILO)

## **WHO WE ARE**

The only tripartite UN agency, since 1919 the ILO brings together governments, employers and workers of 187 Member States, to set labour standards, develop policies and devise programmes promoting decent work for all women and men.

# **OUR GOAL**

ILO is devoted to promoting social justice and internationally recognized human and labour rights, pursuing its founding mission that social justice is essential to universal and lasting peace.

## WHAT WE DO

The unique tripartite structure of the ILO gives an equal voice to workers, employers and governments to ensure that the views of the social partners are closely reflected in labour standards and in shaping policies and programmes.

## WHAT WE BUY

The ILO Procurement Bureau is functionally responsible for all procurement activities at headquarters Geneva and in its 96 field offices around the globe. In 2021 the ILO procured USD 390 million of services and USD 20 million of goods and equipment. By focusing on market research, needs analysis, and project-specific risk assessment, including environmental and social issues, the Procurement Bureau supports some 700 active programmes and projects in more than 130 countries.

# TENDERS (29.11.2023) in English

Open/shortlisted: 20



# International Organization for Migration (IOM)

## **WHO WE ARE**

Established in 1951, IOM is the leading intergovernmental organization in the field of migration and is committed to the principle that humane and orderly migration benefits migrants and society.

## **OUR GOAL**

IOM supports migrants across the world, developing effective responses to the shifting dynamics of migration and, as such, is a key source of advice on migration policy and practice. The organization works in emergency situations, developing the resilience of all people on the move, and particularly those in situations of vulnerability, as well as building capacity within governments to manage all forms and impacts of mobility.

## WHAT WE DO

IOM works to help ensure the orderly and humane management of migration, to promote international cooperation on migration issues, to assist in the search for practical solutions to migration problems and to provide humanitarian assistance to migrants in need, be they refugees, displaced persons or other uprooted people.

## WHAT WE BUY

IOM values companies that provide quality products and services, ensure their timely delivery and propose favorable post-delivery payment terms. IOM procures a wide range of goods, works and services, which include but are not limited to the following: vehicles, shelter materials, non-food items needed in humanitarian emergencies, telecommunication equipment, IT equipment products and services, visibility materials, office supplies, printing services, construction-related works, and more.

# TENDERS (29.11.2023) in English

Open/shortlisted: 85



# Food and Agriculture Organization (FAO)

## **WHO WE ARE**

The Food and Agriculture Organization (FAO) is a specialized agency of the United Nations that leads international efforts to defeat hunger.

## **OUR GOAL**

Is to achieve a food-secure world by raising levels of nutrition, improving agricultural productivity, bettering the lives of rural populations, and contributing to the growth of the world economy.

## WHAT WE DO

Food and agriculture are key to achieving the entire set of the 17 Sustainable Development Goals (SDGs)

A focus on rural development and investment in agriculture - crops, livestock, forestry, fisheries and aquaculture — are powerful tools to end poverty and hunger, and bring about sustainable development. Agriculture has a major role to play in combating climate change.

# WHAT WE BUY

FAO procures a large variety of goods, works and services (over 10,000 items).

Commonly procured goods include: Chemicals (fertilizers & pesticides); Agricultural Produce (seeds, crops, vegetables, etc.); Special purpose machinery (agricultural machinery, tractors, irrigation equipment, etc.); Veterinary pharmaceutical products and vaccines; Live animals and animal feed; Medical appliances and laboratory equipment; IT equipment and Vehicles (over 250 categories).

Commonly procured services include: Small/Medium construction (laboratories, irrigation, milk processing plants, etc.); Building infrastructure and maintenance; Transportation, storage; IT & communications; Inspection, Surveys and technical studies; Security services; Cash/Voucher distribution; Aerial spraying and surveying (over 130 categories).

# TENDERS (29.11.2023) in English

Open/shortlisted: 102



# **UN Women**

# **WHO WE ARE**

UN Women is the global champion for gender equality, working to develop and uphold standards and create an environment in which every woman and girl can exercise her human rights and live up to her full potential. We are trusted partners for advocates and decision-makers from all walks of life, and a leader in the effort to achieve gender equality.

## **OUR GOAL**

All human development and human rights issues have gender dimensions. UN Women focuses on priority areas that are fundamental to women's equality, and that can unlock progress across the board.

# WHAT WE DO

UN Women work with ten key areas: women's leadership and political participation, economic empowerment, ending violence against women, peace and security, humanitarian action, governance and national planning, youth and gender equality, woman and girls with disabilities, the 2030 Agenda for Sustainable Development, and HIV and AIDS.

## WHAT WE BUY

UN Women procures more than USD 100 million worth of services and goods each year to support its programme of work. UN Women is committed to promoting gender equality and the empowerment of women worldwide while delivering green results, with an emphasis on transparency and effectiveness. UN Women is also committed to providing tools to, and supplementing the capacity of, its partners—such as governments, other UN entities, and corporations—to achieve socioeconomic objectives through practicing and encouraging gender-responsive procurement. UN Women has therefore taken the lead to integrate gender considerations in its procurement processes

# TENDERS (29.11.2023) in English

Open/shortlisted: 42



# Educational, Scientific and Cultural Organization (UNESCO)

## **WHO WE ARE**

UNESCO's purpose is to contribute to peace and security by promoting international collaboration through education, science, and culture to further universal respect for justice, the rule of law, and human rights along with fundamental freedom proclaimed in the United Nations Charter. It is the heir of the League of Nations' International Committee on Intellectual Cooperation.

#### **OUR GOAL**

Our mission since 1945 is to build peace through international cooperation as it is the only way to build bridges between nations. Therefore, as a laboratory of ideas, UNESCO seeks to offer a broad range of expertise in the fields of Education, the Sciences and Culture.

#### WHAT WE DO

UNESCO develops educational tools to help people live as global citizens free of hate and intolerance. UNESCO works to ensure that every child and every citizen has access to quality education. By promoting cultural heritage and the equal dignity of all cultures, UNESCO strengthens the bonds between nations, fosters scientific programmes and policies as platforms for development and cooperation, stands up for freedom of expression, as a fundamental right and a key condition for democracy and development, and as a laboratory of ideas, UNESCO helps countries to adopt international standards and manages programmes that foster the free flow of ideas and the exchange of knowledge.

## WHAT WE BUY

UNESCO procures goods, works and services at estimated USD 150-200 million per year. An estimated 80% of the total procurement expenditures are related to the acquisition of professional services.

# TENDERS (29.11.2023) in English

Open/shortlisted: 12



# Population Fund (UNFPA)

# **WHO WE ARE**

UNFPA is the United Nations sexual and reproductive health agency. Our mission is to deliver a world where every pregnancy is wanted, every childbirth is safe and every young person's potential is fulfilled.

## **OUR GOAL**

Our goal is to end the unmet need for family planning, preventable maternal deaths and gender-based violence and harmful practices including child marriage and female genital mutilation by 2030.

## WHAT WE DO

UNFPA promotes gender equality and empowers women, girls and young people to take control of their bodies and their futures.

UNFPA is the lead agency within the United Nations system for the procurement of sexual and reproductive health supplies and the world's largest public-sector procurer of contraceptives. UNFPA delivers supplies to UNFPA programmes and partners in over 150 countries and manages a global supply chain that responds to the needs of partners in development and humanitarian settings. It includes partnering with governments and non-governmental organizations (NGOs) to access UNFPA's expertise and purchasing power to best make use of domestic resources and donor funds to procure supplies.

## WHAT WE BUY

UNFPA actively seeks to create new relationships with suppliers of innovative sexual and reproductive health supplies. UNFPA also purchases hormonal contraceptives and maternal health medicines that are WHO Pregualified.

# TENDERS (29.11.2023) in English

Open/shortlisted: 16



# High Commissioner for Refugees (UNHCR)

# **WHO WE ARE**

UNHCR, the UN Refugee Agency, is a global organization dedicated to saving lives, protecting rights and building a better future for people forced to flee their homes because of conflict and persecution. We lead international action to protect refugees, forcibly displaced communities and stateless people.

#### **OUR GOAL**

Our vision is a world where every person forced to flee can build a better future.

## WHAT WE DO

Every year, millions of people are forced to flee their homes to escape conflict and persecution and cannot return without risking their lives, safety or freedom. UNHCR is there for them at every stage of the refugee and displacement journey, from the beginning of a crisis, through the months and often years that they are displaced from their homes.

## WHAT WE BUY

In trying to help and protect some of the world's most vulnerable people in so many different places and types of environment, UNHCR must purchase goods and services worldwide. This might range from buying fleets of heavy-duty vehicles needed in some of the most remote corners of the world to purchasing needles and thread for a jobs creation project in an urban city. UNHCR also hires consultants and specialized companies and their staff for projects. Learn how to do business with us.

# TENDERS (29.11.2023) in English

Open/shortlisted: 48



# World Food Programme (WFP)

# **WHO WE ARE**

The World Food Programme is the world's largest humanitarian organization saving lives in emergencies and using food assistance to build a pathway to peace, stability and prosperity, for people recovering from conflict, disasters and the impact of climate change.

## **OUR GOAL**

WFP mission is to end global hunger. WFP provides food assistance at the onset of emergencies and to promote economic and social development.

## WHAT WE DO

We span a broad range of activities, bringing life-saving assistance in emergencies and supporting sustainable and resilient livelihoods to achieve a world with zero hunger.

On average, WFP reaches more than 80 million people with food assistance in 75 countries each year.

# WHAT WE BUY

US\$3.3 billion worth of food bought from 101 countries and US\$1.2 billion worth of goods and services bought in 2022.

Far from the traditional image of humanitarian agencies flying in food from far-off lands, WFP sources more than 60 percent of its US\$4.5 billion in supply chain costs for food, goods, and services in locations where we operate.

Whether it is sorghum in Mali and Sudan, maize meal in the Democratic Republic of Congo, or large transport contracts in Darfur, WFP "buys local", or at least regional, wherever possible. As the largest purchaser of staple crops in Africa, WFP also increasingly purchases from smallholder farmers (US\$71 million in 2022).

# TENDERS (29.11.2023) in English

Open/Shortlisted: 28



# Industrial Development Organization (UNIDO)

## **WHO WE ARE**

UNIDO is a specialized agency of the United Nations with a unique mandate to promote, dynamize and accelerate industrial development.

#### **OUR GOAL**

UNIDO's vision is a world without poverty and hunger, where industry drives low-emission economies, improves living standards, and preserves the livable environment for present and future generations, leaving no one behind.

## WHAT WE DO

Our work is concentrated on three focus areas: ending hunger by helping businesses from farm to fork; stopping climate breakdown by using renewable energy and energy efficiency to reduce industrial greenhouse gas emissions; and supporting sustainable supply chains so that developing country producers get a fair deal and scarce resources are preserved.

#### WHAT WE BUY

UNIDO procures goods and services for:

implementation of its Technical Cooperation Programmes (TC Procurement), and Procurement for the technical cooperation programme encompasses a variety of technically complex products and services required for implementing UNIDO's integrated technical assistance programmes and stand-alone projects.

maintenance and functioning of the Vienna International Center including UNIDO Headquarters (Non-TC Procurement). Procurement requirements for maintenance of the building and facilities of the Vienna International Center and functioning of the UNIDO Headquarters include repair, modification and renovation of buildings; repair of roads and foot paths; carpentry works, electrical, electromechanical and electronics engineering works; heating, ventilation and air-conditioning works.

# TENDERS (29.11.2023) in English

Open/shortlisted: 33



# Pan American Health Organization (PAHO)

## **WHO WE ARE**

The Pan American Health Organization is the international health agency for the Americas and the Regional Office of the World Health Organization. PAHO works with countries throughout the region to improve and protect people's health.

# **OUR GOAL**

PAHO is committed to ensuring that all people have access to the health care they need, when they need it, with quality and without fear of falling into poverty. Through its work, PAHO promotes and supports the right of everyone to good health.

# WHAT WE DO

PAHO promotes technical cooperation between countries and works in partnership with ministries of health and other government agencies, civil society organizations, other international agencies, universities, social security agencies, community groups, and other partners. PAHO promotes the inclusion of health in all public policies and the engagement of all sectors in efforts to ensure that people live longer, healthier lives, with good health as their most valuable resource.

## WHAT WE BUY

PAHO has a particular interest in purchasing personal protective equipment (PPE) and mechanical ventilators.

In the Procurement area, PAHO has been leading a process of digital transformation to become a more efficient and effective organization.

In order to manage more than 3,000 shipments per year a Collaboration Portal for Shipping Documents has been implemented with all providers of the Revolving Fund for Access to Vaccines. The result is that document management is available immediately to suppliers, procurement officials and national authorities.



# International Fund for Agricultural Development (IFAD)

## **WHO WE ARE**

At the International Fund for Agricultural Development (IFAD) we invest in rural people, empowering them to increase their food security, improve the nutrition of their families and increase their incomes. We help them build resilience, expand their businesses and take charge of their own development.

## **OUR GOAL**

Is to achieve a food-secure world by raising levels of nutrition, improving agricultural productivity, bettering the lives of rural populations, and contributing to the growth of the world economy.

## WHAT WE DO

IFAD is both a specialised agency of the United Nations and an international financial institution (IFI), established to mobilise resources for agriculture and rural development in developing countries.

IFAD is the only IFI with the specific mandate to eradicate poverty and hunger by investing in poor rural people through financial and technical assistance to agriculture and rural development projects in developing member states.

#### WHAT WE BUY

IFAD is an international financial institution and specialized United Nations agency based in Rome, the UN's food and agriculture hub. Since 1978, we have provided US\$23.2 billion in grants and low-interest loans.

# TENDERS (29.11.2023) in English

Open/shortlisted: 14



# World Health Organization (WHO)

# **WHO WE ARE**

Founded in 1948, WHO is the United Nations agency that connects nations, partners and people to promote health, keep the world safe and serve the vulnerable – so everyone, everywhere can attain the highest level of health.

# **OUR GOAL**

Dedicated to the well-being of all people and guided by science, the World Health Organization leads and champions global efforts to give everyone, everywhere an equal chance to live a healthy life.

## WHAT WE DO

WHO leads global efforts to expand universal health coverage. We direct and coordinate the world's response to health emergencies. And we promote healthier lives — from pregnancy care through old age. Our Triple Billion targets outline an ambitious plan for the world to achieve good health for all using science-based policies and programmes.

#### WHAT WE BUY

Procurement is a critical function in support of the effective discharge of the WHO mandate. In order to fulfill its mandate and achieve its vision, WHO must procure a significant volume of goods and services.

On average, WHO buys over US\$ 1 billion worth of goods and services every year to maintain operations in the field and to react to upcoming and recurring demands.

As a public organization entrusted with donor funds and committed to supporting developing economies, the objective of procurement activities within WHO is the timely acquisition of goods and services while addressing the guiding principles

# TENDERS (29.11.2023) in English

Open/shortlisted: 20